

# YOUR GUIDE TO SELECTING AND PURCHASING A BESPOKE VEHICLE

Getting excited about a new custom built vehicle you are considered means that your emotions can take over your decision making. This document and the short series that will follow have been created to assist your head support the decisions of your heart.

If you are thinking of making the purchase as an investment of for the pure joy of owning something very special unique and cool, this overview document helps you to answer some of the key questions on your journey to purchasing a bespoke vehicle.

We have broken these down into 9 primary areas and listed the top three point for consideration. If you would like more detail, we are in the process of creating more detailed guides for each areas.

## 1) CHECK OUT YOUR BUILDERS FORM

- How long have they been trading?
- How long have they been creating this type of bespoke vehicle?
- Do they have existing customers and what do they say about them?

## 2) DEVELOPMENT VEHICLE

- Does a development vehicle exist? Sometimes known as car zero.
- Are they using it to test and shakedown their new design?
- Can you get a test drive?

## 3) VEHICLE APPROVAL

- Does the vehicle need any type of homologation approval?
- What series type are they going for; individual, small series or full homologation?
- If a resto-mod, is your builder altering anything structural that is likely to need additional approval?

## 4) PRODUCTION RUN

- Is your vehicle a fully bespoke 'one off' or a limited run?
- Clarify volumes as builders can use platforms to make variants that could impact the future value of your car.
- If limited run to you have confirmation on the total number and will this be present in documentation like you customer contract?

## 5) DONOR CAR

- Several types of bespoke vehicle use donor cars, not just resto-mods.
- Who will be supplying the donor car?
- What checks will be completed on the car before it is accepted for the build?

## 6) NEW BUILD CAR

- Will your builder be using a platform they have designed?
- If they are buying the platform in from an engineering company, what is their supply agreement for?
- Where is the powertrain coming from (ICE, EV or other) and what certification does it come with?

#### 7) YOUR CONTRACT

- Do they provide a customer contract/agreement for your vehicle?
- Do you know if there is an initial refundable deposit and what conditions this comes with?
- Do you have detail of the stage payments and what work will be completed at each stage?

#### 8) CONTACT PLAN

- At what key points do they plan to contact you in the build?
- Will you be asked to come in for one specification session or with there be several at different stages of the build?
- Who will be your contact point in the business?

#### 9) PERSONALISATION

- What level of personalisation is available on your vehicle?
- Is it clear what is included in the build price and what will be costed separately?
- Make sure you receive a document confirming your agreed specification for approval before any work takes place!

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